

Company adopts Strategy for 2023-2026

On November 22, 2023, the Management Board of XTPL S.A. ["Issuer", "Company", "XTPL"] adopted, with prior approval of the Supervisory Board, the Company's strategy for 2023-2026 ["Strategy"].

The 2023-2026 Strategy addresses the development and scaling stage of XTPL's business.

The main measure is the level of PLN 100 million in commercial sales in 2026. The basis for building the Strategy formulated in this way is:

- the current high level of advancement of projects oriented towards the first implementation of XTPL's technology into the industrial lines of global advanced electronics manufacturers;
- the current sales pipeline in all three business lines:
 - printing modules for industrial applications,
 - Delta Printing System laboratory printers,
 - high performance materials (HPM, nanoinks);
- demand related to the change and expansion of the Company's organizational structure, also taking into account new competencies;
- demand related to the necessary level of physical investment and working capital, resulting from the need to handle rapidly growing sales.

The investment plan under the Company's Strategy was estimated at PLN 60 million. In the first step, a net PLN 34.6 million was raised in a public offering conducted in July this year. Financing of the necessary investments in the next steps is planned from the Company's own funds generated by profits, grant projects for some R&D work and through debt instruments.

The 2023-2026 strategy is to focus on two main areas of the Company's business:

1. the area of business development and sales, with the aim of realizing:
 - 1.1. Revenue from sales of products and services by the end of 2026 in the amount of PLN 100 million
 - 1.2. Achieve the first full-scale implementations of XTPL technology on an industrial scale
 - 1.3. Expand previously explored markets to include telecommunications and biosensors
 - 1.4. Further expansion of the distributor network and establishment of stationary sales centers in three technologically important markets: USA, Taiwan, South Korea.
2. The area of operational and organizational development, with the aim of realizing:
 - 2.1. Increase production capacity in all three business lines
 - 2.2. Continuing R&D work on the development of existing products and new products, for maintaining a long-term competitive position

XTPL S.A., a joint stock company with its registered office in Wrocław

Legal basis:
Article 17(1) MAR
– inside information

2.3. Build a strong brand as a reliable partner through operational excellence, tailored offerings and targeted markets

2.4. Increased activity in 3D printed electronics communities and attracting top talent from Poland and abroad

The Issuer's Management Board considered the adoption of the Company's Strategy as confidential information, as its implementation may have a significant impact on the Issuer's future revenue situation, the popularization of the Company's technological solutions, as well as the prospect of investors' perception of the Issuer.

Therefore, in the opinion of the Board of Directors, the information on the conclusion of the Agreement meets the criteria indicated in Article 7(1) of the MAR Regulation.

Attachment: XTPL Company Strategy Presentation for 2023-2026